



ADDRESS

Lange Straße 35
Kassel 34131
Germany

TELEPHONE

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E-MAIL

m.a.hardaker@proton.me

LANGUAGES

English - Native
German - C1 level

MARITAL STATUS

Married with 1 child

NATIONALITY

USA, w/permanent
residence in Germany

COMPETENCIES

Curiosity
Creativity
Public Speaking
Relationship Building
Enthusiasm

IT SKILLS

Programming (R, Python, Stata,
Netlogo, JavaScript, Solidity, Git)
Windows, Linux OS
G-suite, Notion, Slack, Airtable,
Confluence

HOBBIES

Reading
Music
Tutoring (German, stats, math)

ADAM HARDAKER

Versatile professional with a unique blend of military leadership, expertise in emerging financial technologies, and advanced economic analysis skills. Combines strategic thinking honed through military service with in-depth knowledge of distributed systems and a strong academic foundation in economics.

WORK EXPERIENCE

Army Aviation Officer & Blackhawk Helicopter Pilot

US Army: December 2010 – June 2018

- Led an organization of 200+ employees in a volatile geopolitical environment on the Korean peninsula
- Planned and flew 30 high-priority missions in Europe and S. Korea
- Coordinated across 10 militaries for aviation operations
- Developed safety and security standards protecting over 600 employees and maintaining a spotless safety record

Research Analyst & Business Developer

IOTA Foundation: February 2022 – July 2023

- Spearheaded ecosystem growth, onboarding 30+ projects to our distributed ledger platform
- Designed and implemented "Touchpoint", a comprehensive support program for developers and startups building on our technology
- Managed 70+ strategic relationships with exchanges, investors, and technology partners across multiple communication channels
- Implemented growth strategies for partner outreach, onboarding, and retention, leading to a 40% increase in ecosystem participation
- Created technical content on advanced distributed systems concepts, including consensus mechanisms and network optimization
- Presented at multiple international conferences on emerging financial technologies and decentralized systems
- Conducted market research and competitive analysis to inform product development and go-to-market strategies

Educational Content Team Lead

Ze.Fi: October 2021 – February 2022

- Designed educational architecture and managed a team of 10 content writers, building out lesson plans on distributed ledger technology targeting an audience in the MENA region

EDUCATION

MSc. Economic Behavior & Governance *University of Kassel*

Thesis: Leveraging Debiased Machine Learning for Meta-Analyses

BA Economics *Bard College Berlin* ('22) GPA: 3.98 (incl. Master & PhD coursework); Best Thesis Prize

BS Ag. Operations Management *University of Florida* ('10)